



# **COURSE OFFERINGS**

**Intelligence Training and Solutions**





Phoenix Training Center  
Alexandria, Virginia  
(703) 960-7700  
[www.intellpros.com](http://www.intellpros.com)

DynCorp International Intelligence Training and Solutions and the Phoenix Training Center provide a wide variety of exceptional training and operational support to Department of Defense (DoD) and other U.S. government organizations. The Phoenix Training Center and DynCorp International training personnel include career professionals from the DoD, Military Intelligence, Special Operations Forces (SOF), Federal Bureau of Investigation (FBI), Central Intelligence Agency (CIA), and security and law enforcement agencies. Training is offered at the following two venues.

### **PHOENIX TRAINING CENTER**

The recently expanded Phoenix Training Center (PTC) located in Alexandria, Virginia provides a variety of comprehensive training courses including several courses certified by the DoD.

### **MOBILE TRAINING PROGRAM**

Phoenix has the ability to provide most training courses at the customers desired location. The course cost will be adjusted to include the additional expenses that are incurred.

**For more information on any of our courses please contact  
Tiffany Wilson, Senior Program Coordinator at 703-960-7700.**

# TABLE OF CONTENTS

## PHOENIX TRAINING CENTER

### COURSE OFFERINGS

#### 2012

Advanced Debriefing and Elicitation Course .....	8
Advanced Elicitation Course.....	9
Advanced Military Source Operations Course.....	10
Advanced Operational Support Course.....	11
Analyst Support to HUMINT Course.....	12
Analytical Support to Interrogation Course.....	13
Asset Validation Course .....	14
Asset Validation System Course .....	15
Battlefield HUMINT Collection Course .....	16
Competitive Assurance Seminar .....	17
Counter-IED/Triage Course.....	18
Counter-Intelligence Awareness Seminar .....	19
Debriefing and Elicitation Course .....	20
Defense Strategic Debriefing Course Follow-On.....	21
Elicitation Seminar.....	22
Elicitation/Counter-Elicitation Seminar .....	23
Elicitation and Psychological Profiling Seminar.....	24
Elicitation and Trade Shows Seminar.....	25
Field Negotiations Course .....	26

HUMINT and Critical Operations Support Course..... 27

HUMINT Operations Familiarization Course ..... 28

HUMINT Support to Tactical Operations Course/MIO ..... 29

Interrogation Refresher Course ..... 30

Joint Interrogation (I-10) Course..... 31

Mediations and Negotiations Course..... 32

National Security Advanced Training Course ..... 33

Personal Emergency Medical Care Seminar/Counter IED Course ..... 34

Psychological Profiling Seminar ..... 35

Source Management Course..... 36

Special Debriefing Course..... 37

Strategic Debriefing of Law Enforcement Sources Course ..... 38

Surveillance Detection Course ..... 39

Surveillance/Counter-Surveillance Course..... 40

Tactical Debriefing Course..... 41

Tactical Questioning and Screening Course..... 42

Tactical Questioning/Tactical Site Exploitation Course ..... 43

Tactical Site Exploitation Course ..... 44

Travelers' Course ..... 45



## **COURSE OFFERINGS**

# ADVANCED DEBRIEFING AND ELICITATION COURSE

**Number of Days:** 10

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 6.5

**Clearance Required:** S

## **DESCRIPTION:**

This course is designed for personnel who have attended the Debriefing and Elicitation Course or have experience in the HUMINT world and want to improve on the basic skills. The AD&E includes a review of basic persuasive interpersonal communication skills as well as defensive skills such as counter elicitation, detecting deception and congruency and legend. This course also introduces negotiation as a tool for HUMINT collection.

# ADVANCED ELICITATION COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 3

**Clearance Required:** No

## **DESCRIPTION:**

Knowing how to effectively build rapport and transparently employ elicitation techniques to gather critical information is invaluable to professionals in any community. Advanced Elicitation will teach students to proficiently obtain the information critical to making good decisions and solving problems. Students will effectively determine which communication skills and elicitation techniques to employ when engaging supervisors, peers, employees, and clients. Students will present effective, well-received consultation and advice, and advance in their professions by correctly employing rapport building and elicitation techniques.

This seminar will build upon the basic elicitation techniques taught in the Elicitation: Non-Intrusive Information Gathering and Elicitation & Counter Elicitation. It is designed to equip the student with techniques to quickly establish rapport with a person you wish to engage. You will be able to select the appropriate elicitation techniques to properly engage and disengage a person without his/her awareness. The instruction will include advanced communication techniques and practical exercises are used to maximize the learning experience.

# ADVANCED MILITARY SOURCE OPERATIONS COURSE

**Number of Days:** 72

**Maximum Number of Participants:** 24

**Number of CEU's Awarded:** 43

**Clearance Required:** S

## **DESCRIPTION:**

The Advanced Military Source Operations Course (AMSOC) is designed to produce a qualified field collection officer with the basic knowledge and skills of controlled human intelligence collection. Students will learn TTPs of controlled HUMINT collection in both strategic and semi-permissive environments.

This course can be discussed in greater detail on-site once government security clearance requirements have been met. Please contact Phoenix Training Center at [www.intellpros.com](http://www.intellpros.com) or 1-703-960-7700.

# ADVANCED OPERATIONAL SUPPORT COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 12

**Number of CEU's Awarded:** 3

**Clearance Required:** S

## **DESCRIPTION:**

This two week course is aimed at personnel involved in supporting sensitive operations abroad.

This course can be discussed in greater detail on site once government security clearance requirements have been met. Please contact Phoenix Training Center at [www.intellpros.com](http://www.intellpros.com) or (703) 960-7700.

# ANALYST SUPPORT TO HUMINT COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 3

**Clearance Required:** S

## **DESCRIPTION:**

The Analyst Support to HUMINT course is tailored for purely analysts, purely collectors, or a combination there-of, who leverage HUMINT information and collection in support of Requirements Driven/Mission Oriented activities. The course is designed to bridge the gap between all-source analysis and HUMINT collection, aligning perspectives by providing students a common set of principles and methodologies for use in their respective disciplines.

Through classroom instruction and hands-on practical exercises, students are exposed to the mindsets that often keep them apart. And through practice of established doctrine (F3EA, Target Centric Analysis, and creation of a common Mission Mindset) students form a unity of effort that improves over all effectiveness and interoperability.

# ANALYTICAL SUPPORT TO INTERROGATION COURSE

**Number of Days:** 10

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 6

**Clearance Required:** S

## **DESCRIPTION:**

The Analytical Support to Interrogations training course is designed to present intelligence professionals with both the information and hands-on experience needed to effectively support DoD-directed intelligence interrogation operations. The course has been specifically tailored to focus on introducing the all-source analyst to not only the intelligence interrogation methodology as it is defined by FM 2-22.3, but also enable all intelligence analysts to practice some of the auxiliary skills which are inherent to all HUMINT collection activities. Additionally, this course will provide attendees with multiple scenario-based practical exercises that are run by a group of DoD-certified interrogators, allowing for active participation in a simulated operational environment.

# ASSET VALIDATION COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 12

**Number of CEU's Awarded:** 3

**Clearance Required:** TS

## **DESCRIPTION:**

This course is aimed at developing an understanding of the asset validation system in the U.S. Intelligence Community and the principles, strategies, and tools used in the vetting of intelligence sources across all disciplines of HUMINT.

This course can be discussed in greater detail on-site once government security clearance requirements have been met. Please contact Phoenix Training Center at [www.intellpros.com](http://www.intellpros.com) or (703) 960-7700.

## ASSET VALIDATION SYSTEM COURSE

**Number of Days:** 15

**Maximum Number of Participants:** 12

**Number of CEU's Awarded:** 10

**Clearance Required:** S

### **DESCRIPTION:**

This three week course was designed for personnel involved in supporting sensitive operations abroad.

This course can be discussed in greater detail on site once government security clearance requirements have been met. Please contact Phoenix Training Center at [www.intellpros.com](http://www.intellpros.com) or (703) 960-7700.

# BATTLEFIELD HUMINT COLLECTION COURSE

**Number of Days:** 15

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 10

**Clearance Required:** S

## **DESCRIPTION:**

In the Battlefield HUMINT Collection Course (BHCC), students will learn to maximize their efforts during HUMINT collection operations, while simultaneously protecting themselves and members of their team. They learn to conduct and support HUMINT collection operations ranging from tactical to strategic and from deployment during pre-hostility phases to combat operations. Phoenix Course Developers can help you assess your training needs and adapt the course of instruction accordingly. A practical exercise follows each training module, with succeeding modules building upon that foundation. The BHCC can be taught as a 10-day or a 15-day course depending upon organizational requirements.

## COMPETITIVE ASSURANCE SEMINAR

**Number of Days:** 2

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 0.5

**Clearance Required:** No

### **DESCRIPTION:**

Safeguarding proprietary information is perhaps one of the most fundamental and fiduciary responsibilities that any business leader has in an information-rich environment. As increasing numbers of companies turn to the use of valuation models that emphasize intellectual capital over physical capital, the protection of information takes on whole new meanings. Competitive Assurance involves the isolation of those critical elements that are truly needful of protection and developing the answers to the implied questions: what has to be protected and for how long?

Companies that recognize that it takes more than standard security measures to protect their assets have dramatically increased their reliance upon Phoenix Training Center's Competitive Assurance professionals and practices since the mid 1990s. Based on established principles of counter-intelligence practiced in governments around the world, the Competitive Assurance process has been specially designed, developed, and implemented for the peculiar protection needs of businesses in an increasingly competitive environment.

# COUNTER IED/TRIAGE TRAINING COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 5

**Number of CEU's Awarded:** 3

**Clearance Required:** No

## **DESCRIPTION:**

IED's are the number one threat to deployed U.S. and coalition forces in overseas contingency operational theaters. The goal of the Counter IED/Triage Course is to minimize the overall impact of these weapons to deploying Soldiers, Sailors, Marines, Airmen, and DOD Civilians by increasing individual situational awareness and by making the student proficient in the principles of Tactical Combat Casualty Care (TCCC). The Counter IED phase of the course provides an overview of the various improvised explosive weapons, highlighting their basic components, multiple means of employment, and potential indicators of an attack. The Medical Triage phase of the course includes dealing with; 1) Care under fire 2) Tactical field care and 3) Casevac Care. The Counter IED/Triage Course consists of two days of counter IED training and two days of medical training. The course culminates in a one day field training exercise that covers both counter IED measures and the requisite combat lifesaving medical procedures.

# COUNTER-INTELLIGENCE AWARENESS SEMINAR

**Number of Days:** 1

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 0.5

**Clearance Required:** S

## **DESCRIPTION:**

In today's environment, the complete Intelligence organization provides not only information collection and analysis but also a protection function. The business intelligence professional is increasingly called upon to provide a realistic and effective means of protecting information - particularly in those enterprises in which the security function is unaccustomed to dealing with competitive intelligence, industrial espionage, and economic espionage threats to the company's sensitive and proprietary information. You must ensure that your firm's countermeasures and security program are consistent with the level and type of attacks against your sensitive information without compromising corporate culture issues.

Provided in a highly interactive, one day format, this seminar provides identification of the nature and types of threats to your proprietary information. Consideration also includes legal and ethical issues, to include application, relevance and limitation of the Economic Espionage Act of 1996. Students will learn assessment of the approaches, competencies and skills of rival collection activities as well as active assessment of a firm's vulnerability rival collection methods and approaches. The integration of counter-intelligence awareness activities with corporate counter-intelligence activities will be taught to ensure uniform and coherent coverage. A combination of lecture and scenario-driven team exercises will be drawn from actual situations designed to test the understanding of the methodologies.

# DEBRIEFING AND ELICITATION COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 3

**Clearance Required:** S

## **DESCRIPTION:**

This course trains student in the basic techniques of information/intelligence collection. Students are taught persuasive communication skills such as elicitation in addition to direct questioning. Through a hands on approach, students plan and conduct debriefings and tactical screenings as well as develop proper, topical questioning plans.

Throughout the course, students are provided with direct methods and examples of how the techniques trained are integrated into tactical and operational environments, greatly enhancing the collectors' effectiveness.

# DEFENSE STRATEGIC DEBRIEFING COURSE FOLLOW-ON

**Number of Days:** 20

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 13

**Clearance Required:** S

## **DESCRIPTION:**

The Defense Strategic Debriefing Course (DSDC) Follow-On course provides practical work and instruction in skill sets that complement those learned in the DSDC, and augments specific skills not covered in the DSDC. The course serves as a "Phase II" of DSDC to enhance the preparation for strategic debriefers selected for assignments in DoD intelligence components. The performance environment consists of demonstrations and practical exercises, including role-player exercises between students and instructors against developed requirements essential for overt HUMINT collection operations. DSDC-FO affords the students opportunities to demonstrate their understanding of multiple aspects of intelligence activities including surveillance detection, elicitation/counter-elicitation, overt source assessment and intelligence funding.

Phoenix development personnel will meet with you to discuss course topics, teaching and training methodologies, and to adapt the course to your organization's specific needs.

## ELICITATION SEMINAR

**Number of Days:** 1

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 0.5

**Clearance Required:** No

### **DESCRIPTION:**

This seminar consists of lectures and practical exercises where students learn elicitation techniques to obtain sensitive information from people without them being aware that they are providing it. Instruction includes video-based demonstrations, practical exercises, and takeaway material to include an authoritative text on elicitation techniques. Students who successfully complete the seminar will be able to employ elicitation techniques in virtually any personal or professional context.

## ELICITATION/COUNTER-ELICITATION SEMINAR

**Number of Days:** 2

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 1.3

**Clearance Required:** No

### **DESCRIPTION:**

Elicitation and Counter Elicitation will provide the skills needed to obtain information from diverse sources and the skills to protect your personal or organization's information. Students will enhance their ability to get the information they need in any kind of professional setting or situation, recognize which tools and techniques work best with which sources of information, and master several proven techniques that have been used by information collectors – as well as how to recognize when these techniques are being used against them.

Attendees will learn elicitation approaches as well as how to match the right tools and techniques to the individual being dealt with, tailor the techniques, recognize when they are being used against them and how to deflect them. Using a combination of highly effective video-based demonstrations, challenging small group in-class exercises, and take away materials, students will be able to immediately employ the tools and skills learned in virtually any professional or personal setting.

# ELICITATION AND PSYCHOLOGICAL PROFILING SEMINAR

**Number of Days:** 1

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 0.5

**Clearance Required:** No

## **DESCRIPTION:**

Elicitation and Psychological Profiling will provide an introduction into information gathering techniques which consist of questioning, interviewing, and elicitation. This will be followed by intelligence applications of elicitation, characteristics of elicitation, susceptibility to elicitation, and begin introductions and demonstrations into the elicitation techniques. Students will learn to understand their own personality type through the use of the Myers-Brigg Type Indicator (MBTI) in order to improve communications and approaches to internal and external sources and gain a better understanding of the primary sources of information with whom you deal in order to maximize collection of information.

This seminar maximizes the learning experience through the use of challenging exercises supported by classroom instruction and extensive video demonstrations of the techniques. The combination of formal presentation, video and classroom demonstration, off-site exercises, and reporting on the results of those exercises will be used to enhance the outcome of the seminar.

# ELICITATION AND TRADE SHOWS SEMINAR

**Number of Days:** 2

**Maximum Number of Participants:** 15

**Number of CEU's Awarded:** 1.3

**Clearance Required:** No

## **DESCRIPTION:**

This seminar will introduce information gathering techniques involving questioning, interviewing, and elicitation. This will be followed by intelligence applications of elicitation, characteristics of elicitation, susceptibility to elicitation, and begin introductions and demonstrations into the elicitation techniques. Students will then select a conference to attend by discipline, focus, and industry. They will develop the key elements to conference presentation, complete on-site activities, and interact in a post conference assessment to evaluate their performance and plan for future conferences.

This interactive seminar maximizes the learning experience through the use of challenging exercises supported by classroom instruction and extensive video demonstrations of elicitation techniques. There will be a video-based self test as well as pre-conference organizing activities, on-site activities, and interim lessons learned.

# FIELD NEGOTIATIONS COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 3

**Clearance Required:** S

## **DESCRIPTION:**

Negotiation can be utilized by any individual but those who have been trained in the effective and efficient methods are often able to accomplish their goals while maintaining rapport with the source. Field Negotiations provides students with techniques to negotiate within and without their military unit. In 40 cumulative hours students learn methods of rapport building, non-verbal communication, elicitation, and counter-elicitation. They will be taught negotiation techniques and then given an opportunity to test their abilities through multiple practical exercises. The course includes time for students to utilize Phoenix's Electronic Language Simulation device to fully understand the challenges posed in using a translator.

# HUMINT AND CRITICAL OPERATIONS SUPPORT COURSE

**Number of Days:** 10

**Maximum Number of Participants:** 12

**Number of CEU's Awarded:** 6.5

**Clearance Required:** S

## **DESCRIPTION:**

This two week course is aimed at personnel involved in supporting sensitive operations abroad.

This course can be discussed in greater detail on site once government security clearance requirements have been met. Please contact Phoenix Training Center at [www.intellpros.com](http://www.intellpros.com) or (703) 960-7700.

# HUMINT OPERATIONS FAMILIARIZATION COURSE

**Number of Days:** 20

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 13

**Clearance Required:** S

## **DESCRIPTION:**

For those who are just beginning in the HUMINT world or those who need an overview of operations prior to an assigned task, the HUMINT Operations Familiarization Course (HOFC) provides a concise synopsis of multiple aspects of HUMINT.

HOFC provides the student familiarization in the conceptual, doctrinal, legal, and technical aspects of conducting operations within various sub-disciplines of human intelligence. Students learn the fundamentals of intelligence operations and are introduced to the application of these basics to human intelligence operations. The performance environment consists of demonstrations and practical exercises, including role-player exercises between students and instructors against developed requirements essential for HUMINT collection operations. HOFC offers opportunities for the students to demonstrate understanding in multiple human intelligence activities; e.g. collection, targeting, surveillance/surveillance detection, controlled human intelligence operations, terrorism/counterterrorism, elicitation, counterintelligence, interrogation, and debriefing.

# HUMINT SUPPORT TO TACTICAL OPERATIONS COURSE

**Number of Days:** 15

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 10

**Clearance Required:** S

## **DESCRIPTION:**

Formerly Maritime Interdictions Operations Course

This course is designed to provide all services with training for individuals who will by the nature of their mission or position be involved with information collection at the tactical level. It incorporates lessons learned from current and past operations. The course is exercise heavy and provides a very solid base for units to conduct tactical collection. The exercises are conducted focusing on the units standard operating procedures.

The course provides students with the necessary skills to operate effectively as a member of HUMINT or TSE team. Working in teams students will plan and conduct debriefings and basic personnel and site searches.

# INTERROGATION REFRESHER COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 15

**Number of CEU's Awarded:** 3

**Clearance Required:** S

## **DESCRIPTION:**

Certified interrogators provide an essential skill to HUMINT Operations. The global security environment is ever-changing and certified interrogators must incorporate newly advanced techniques with those they already know and apply. The Interrogation refresher course is a review of the fundamentals of interrogation and a chance for students to revise and improve their style and technique. Classroom instruction is followed by video-taped practical exercises that allow instant feedback and self-evaluation. The class provides for students to test their mental agility and interrogation skills to cope with uncooperative sources played by experienced role players and trained interrogators.

The Interrogation Refresher course is highly recommended for interrogators about to deploy or those who have not utilized their skills for an extended period of time. Class is limited to Certified Interrogators Only.

# JOINT INTERROGATION (I-10) COURSE

**Number of Days:** 50

**Maximum Number of Participants:** 15

**Number of CEU's Awarded:** 33

**Clearance Required:** S

## **DESCRIPTION:**

Trained interrogators are essential to the successful operation of intelligence gathering. As the only DIA-certified interrogation course, I-10 is a comprehensive detail-oriented course that takes students from the principles to the practical. Instructors focus on teaching students applicable interrogation techniques and procedures while adhering to current doctrine, FM2-22.3, Geneva Convention and Law of Land Warfare.

The I-10 course teaches the fundamentals of human behavior and communication as applied to interrogation in the contemporary HUMINT operating environment. Experienced instructors/mentors work with students individually to hone their interrogation styles and techniques. Training includes three weeks of practical exercises culminating in a challenging final exercise.

All skill sets are reinforced with practical exercises, interrogations, and mentoring. Upon completion of the course, each student will have conducted over thirty full interrogations to include a five-day FTX and seven graded interrogations with certified, experienced interrogators as role players.

# MEDIATIONS AND NEGOTIATIONS COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 24

**Number of CEU's Awarded:** 3

**Clearance Required:** S

## **DESCRIPTION:**

This intensive course enhances the capabilities of communicators engaged in cross-cultural communications, interpreter-assisted meetings, and negotiations in permissive, semi-permissive, and hostile environments. The training will consist of at least 50% practical exercises in realistic conditions and can be tailored for specific areas. Practical application, role-playing, and scenario-driven exercises provide students the opportunity to practice the skills taught in the classroom.

This course also includes time for students to utilize Phoenix's Electronic Language Simulation device to fully understand the challenges posed by the use of a translator.

# NATIONAL SECURITY ADVANCED TRAINING COURSE

**Number of Days:** 10

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 6

**Clearance Required:** S

## **DESCRIPTION:**

The National Security Advanced Training Course (NSAT) has been developed as a comprehensive program of instruction for the Department of Homeland Security. By integrating the previous training and experience of Special Agents into the operational skill sets of DoD Human Intelligence Collectors, this course has been designed to provide for optimal functionality within a Joint Terrorism Task Force (JTTF) environment.

From a law enforcement perspective, participants will in fact become actively familiarized with the full spectrum of Human Intelligence Operations, intended specifically to enhance the investigation and prosecution of terrorist-related threats to our national security. Throughout this training, NSAT focuses on the essential considerations and methodological studies of Human Behavioral Profiling, Intelligence Debriefing/Analysis, Custodial Interviewing, Source Management, and Surveillance, looking to add layers of proficiency upon existing skills that relate to mission-critical aspects of Counter-Terrorism Operations. Additionally, because this training is being presented at the professional level, attendees will discover via practical exercise how to successfully recruit, control, and exploit human sources of information, gaining both a tactical and strategic advantage over any would-be adversary or criminal suspect. This all-inclusive introduction will equip participants with a new perspective on interactive communication techniques, all of which will contribute to establishing a longer term interoperability within the Joint Intelligence and Law Enforcement Communities.

# PERSONAL EMERGENCY MEDICAL CARE SEMINAR/ COUNTER IED COURSE

**Number of Days:** 2-5

**Maximum Number of Participants:** 5

**Number of CEU's Awarded:** 1.3-3

**Clearance Required:** No

## **DESCRIPTION:**

Many individuals have a working knowledge of basic first aid. However, this is not sufficient as we face the medical challenges of today's combat zones, prepare for situations resulting from terrorist related activities in non-combat environments, or travel where personal emergency medical care may be superior to what is locally available.

The Personal Emergency Medical Care Seminar provides medical treatment beyond basic first aid. Students receive one day of hands-on training from medics with experience in combat zones and other hostile environments. The instructor to student ratio is low (1:5) to create an optimum learning environment. The simulated medical emergencies on the second day of training teaches students to render life-saving emergency medical treatment in a variety of hostile environments.

This seminar is also available as a five day Counter IED Course with two days of medical training and two days of Counter IED training. The training will culminate with a one day field training exercise where students are immersed into a simulated tactical environment that will utilize all practical applications learned to include both counter IED measures and medical applications.

# PSYCHOLOGICAL PROFILING SEMINAR

**Number of Days:** 1

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 0.5

**Clearance Required:** No

## **DESCRIPTION:**

People expose information about themselves from head to toe, but many intelligence operatives cannot read the signs. An intelligence professional who understands an asset's needs and thought processes gains a decisive edge. Profiling a source's personality provides such an edge.

Phoenix Training Center has expanded the applications of the Myers-Briggs Type Indicator (MBTI) to enhance the capabilities of Intelligence professionals beyond traditional organizational effectiveness applications. This highly effective and predictive instrument can be used to understand personality type in order to improve communications and approaches to internal and external clients while gaining a better understanding of the primary sources of information in order to maximize the collection of information. Each student will be able to employ the MBTI as an operational framework for the collection of personality and predictive information.

# SOURCE MANAGEMENT COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 3

**Clearance Required:** S

## **DESCRIPTION:**

The Source Management Course is designed for personnel who find themselves responsible for managing HUMINT collection assets. This course will acquaint students with collection management procedures, tactics, techniques and procedures associated with HUMINT Operations at the strategic, operational and tactical levels. This course identifies the specific roles, responsibilities and tasks required to manage HUMINT Operations. Students identify areas of collection and analyze the threat beyond a commander's requirement. Students will perform a practical exercise to demonstrate their understanding of the management process.

# SPECIAL DEBRIEFING COURSE

**Number of Days:** 15

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 10

**Clearance Required:** S

## **DESCRIPTION:**

The Special Debriefing Course is a highly intensive, interactive course of instruction for strategic debriefers. Students will be trained in legal considerations, including Geneva Conventions, and the benefits of understanding and using the Myers Brigg Type Indicator (MBTI), as well as personality assessment tools, effective communication skills, rapport building skills, cross-cultural communications, basic and symmetric questioning techniques, and report writing skills.

Strategic debriefers will learn to perform their mission through a combination of platform instruction, role-playing, and practical exercises (PEs). Additionally, students will learn to write a variety of reports such as source data reports, intelligence information reports (IIRs), contact memoranda, and knowledgeability briefs, assessments, and reports. They will receive critical after action review on each learning objective to ensure complete comprehension of each topic.

# STRATEGIC DEBRIEFING OF LAW ENFORCEMENT SOURCES COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 3

**Clearance Required:** S

## **DESCRIPTION:**

This course provides the ground work for individuals to participate in the debriefing of witting law enforcement and DoD HUMINT Sources. Students learn to conduct intelligence gathering DoD style debriefings. The course provides additional training in skills that will enhance the law enforcement officers' effectiveness in questioning, intelligence collection, and conducting investigations.

Strategic Debriefing of Law Enforcement Sources (SDLES) recognizes that DoD and law enforcement officers are operating in nontraditional capacities. This course will not only provide instruction in debriefing operations but will include practical exercises. These practical exercises will require the students to conduct intelligence debriefings as the debriefer or subject matter expert or both. They will employ proper questioning, elicitation, rapport building, and related interpersonal skills.

# SURVEILLANCE DETECTION COURSE

**Number of Days:** 10

**Maximum Number of Participants:** 6

**Number of CEU's Awarded:** 6.5

**Clearance Required:** No

## **DESCRIPTION:**

Of the many challenges facing U.S. intelligence officers, the ability to detect foreign intelligence surveillance is a critical skill requiring as much practical hands-on experience as traditional platform training. While the concepts of detecting foreign surveillance are relatively easy to teach, the ability to detect surveillance is more difficult and demands not only practice, but also a certain degree of confidence and self-assurance that can only come from practice, failure and success, and clear, honest critiques from experienced instructors.

The Surveillance Detection course combines classroom instruction with hands-on practical exercises. The course is based on a progressive learning curve with students receiving valuable classroom instruction on the basics of detecting surveillance before being led to conduct street runs. Each student will conduct multiple street runs with both pre-designated and original street routes. Students will also apply their new abilities to aid them in creating a Travel Security Plan. The small instructor to student ratio allows each student ample time to seek information and receive feedback from advanced instructors specializing in surveillance detection.

# SURVEILLANCE/COUNTER-SURVEILLANCE COURSE

**Number of Days:** 15

**Maximum Number of Participants:** 12

**Number of CEU's Awarded:** 10

**Clearance Required:** S

## **DESCRIPTION:**

Foreign governments and entities frequently surveil intelligence professionals, government employees, businessmen, and diplomats. These professionals cannot afford to become an unknowing target, their every move maybe watched, noted, and reported for reasons that may range from intelligence collection to threats to themselves or national security.

This 3-week course teaches students basic surveillance and counter-surveillance operations where students learn to identify surveillance detection techniques by recognizing and executing mobile and static surveillance tactics and counter-surveillance tactics. Intelligence professionals also learn to conduct area familiarization for surveillance-related operations. Practical exercises are central to the course, allowing the students to practice the skills they learned in the classroom.

## TACTICAL DEBRIEFING COURSE

**Number of Days:** 10

**Maximum Number of Participants:** 20

**Number of CEU's Awarded:** 6.5

**Clearance Required:** S

### **DESCRIPTION:**

In order for HUMINT personnel to enhance their ability to perform tactical debriefings they must be familiar with current interrogation techniques, screening operations, and how to collect time-sensitive intelligence from non-cooperative sources. The Tactical Debriefing course delivers all of these skills. During this course the instruction of debriefing techniques within the confines of the Geneva Conventions and FM 2-22.3 will enhance the students' ability to collect intelligence from sources within tactical and operational environments. The attendees will enhance their collection skills, gain the ability to maximize cooperation from sources, learn proven techniques and how to apply them with specific sources and gain knowledge on how to organize and refine their information collection and reporting approach.

Traditional platform training as well as practical exercise are used as instruction tools during this course to reinforce the student's learning ability. Each student is trained and mentored to collect human intelligence from sources captured at the tactical objective. Students are familiarized with current interrogation techniques, full screening operations and hostile debriefing capabilities. An exercise scenario used throughout the course culminates in a major screening and debriefing exercising in which students learn to collect time-sensitive intelligence from non-cooperative sources.

## TACTICAL QUESTIONING AND SCREENING COURSE

**Number of Days:** 4

**Maximum Number of Participants:** 15

**Number of CEU's Awarded:** 2.5

**Clearance Required:** S

### **DESCRIPTION:**

This course accentuates the statement “Every soldier is a collector.” While focusing on direct questioning and basic screening tactics, TQ Screening provides a basic level understanding of the benefits of immediate tactical information collection. This course is designed for personnel with limited or no HUMINT collection experience. In addition to TQ and Screening, the students will learn the fine line of where TQ ends and interrogation begins. They will understand the current laws, rules, regulations, and conventions governing tactical questioning and collection. This course will enhance the commander’s ability to identify immediate threats and will provide a timely and accurate picture of the current situation.

# TACTICAL QUESTIONING/TACTICAL SITE EXPLOITATION COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 10

**Number of CEU's Awarded:** 3

**Clearance Required:** S

## **DESCRIPTION:**

Tactical Questioning and Tactical Site Exploitation (TQ/TSE) are combined into an intensive course allowing students the opportunity to use both skill sets to enhance their productivity in a tactical environment. Through tactical questioning training, students will gain knowledge on effective questioning through enhanced information collection. They will learn techniques on how to question and how to apply their questions to the information they are collecting. Through tactical site exploitation the students will use appropriate tactical debriefing skills to quickly screen personnel for further exploitation as well as sensitive site exploitation methods, techniques, and tools to quickly identify material on personnel. Lastly they will learn how to combine these skill sets to strengthen their overall intelligence collection in the tactical environment.

This course will address the needs of each student through challenging practical exercises that support classroom instruction. TQ/TSE offers an excellent pre-deployment train-up in support of tactical and operational intelligence requirements. This course is taught by subject matter experts with vast experience in Human Intelligence, Intelligence Collection and Analysis, and Special Operations.

## TACTICAL SITE EXPLOITATION COURSE

**Number of Days:** 3

**Maximum Number of Participants:** 10

**Number of CEU's Awarded:** 2

**Clearance Required:** S

### **DESCRIPTION:**

The Tactical Site Exploitation Course is relevant to organizations seeking greater fidelity, thoroughness, and standardization in collecting and exploiting physical and human information on a combat objective. In addition to learning objective-oriented questioning skills, students discover how to maximize Time on Target during the Tactical Debriefing of both suspected individuals and non-combatants. Students will learn the basic techniques required to thoroughly exploit the tactical environment.

This course consists of challenging practical exercises to maximize support from classroom instruction. The first day teaches tactical questioning. The second day teaches site exploitation, and the third day consists of practical exercises designed to challenge the students to maximize time on target, collect, identify, and evaluate the material collected on site.

## TRAVELERS' COURSE

**Number of Days:** 5

**Maximum Number of Participants:** 15

**Number of CEU's Awarded:** 3

**Clearance Required:** S

### **DESCRIPTION:**

The Travelers' course makes students aware of the various security rules, regulations, and requirements of foreign travel in today's highly charged security environment. Students are provided with training in specialized techniques when dealing with foreign officials to ensure successful travel with minimal interruptions. The attendees will learn to utilize short-term rapport building skills as well as verbal and non-verbal techniques.

The course utilizes practical exercises and various scenarios to replicate most common overseas travel-related difficulties and troublesome situations, and offers the solutions to overcome them. The tools and techniques students will learn maximize their security and safety awareness while minimizing their profile during foreign travel.

## CONTACT INFORMATION

For information on any of our courses please contact  
Tiffany Wilson, Senior Program Coordinator at 703-960-7700.





We Serve Today for a Better Tomorrow.™

---

## The Phoenix Training Center Advantage

- Highly qualified instructors with diverse backgrounds in intelligence and law enforcement
- Training is tailored to reflect instructors' real world operational experience
- Mobile training teams are available to deliver training throughout the US and OCONUS
- Curriculums specifically developed to meet the customer's needs and address limitations
- Consultation services to design and implement a training program
- State of the art facility specifically designed for HUMINT training



---

### Phoenix Training Center

Alexandria, Virginia

(703) 960-7700

[www.intellpros.com](http://www.intellpros.com)